



Energy Trade Mission

Energy storage systems and e-mobility solutions for
a stable energy infrastructure in Cyprus

12. – 16. October 2026 | Republic of Cyprus

Delegation brochure

www.german-energy-solutions.de



German-Hellenic Chamber
of Industry and Commerce
Ελληνογερμανικό Εμπορικό
και Βιομηχανικό Επιμελητήριο

Supported by:



Federal Ministry
for Economic Affairs
and Energy

on the basis of a decision
by the German Bundestag

1 Introduction

Dear Business Partners and Participants,

We are pleased to welcome you to the German-Cypriot business programme on energy storage systems and e-mobility solutions for a stable energy infrastructure in Cyprus. The programme is organised as part of the German Energy Solutions Initiative of the German Federal Ministry for Economic Affairs and Energy.

As Cyprus expands renewable energy and strengthens the stability and flexibility of its power system, storage technologies and e-mobility solutions are becoming increasingly important. This programme connects Cypriot stakeholders with specialised German companies offering technologies, products and services that support these developments.

Through networking opportunities and individual B2B meetings, you will gain insights into innovative German solutions, exchange expertise and explore concrete opportunities for business cooperation and participation in the accompanying programme.

The following pages provide further information on the participating German companies, the programme and the planned activities.

We look forward to an inspiring and successful programme with you.

1.1 The German Energy Solutions Initiative

The German Energy Solutions Initiative of the Federal Ministry for Economic Affairs and Energy is the central springboard for German SMEs in the energy sector that want to grow successfully internationally. With in-depth expertise, strong networks, and targeted programs, it creates the conditions for sustainable economic success and positions climate-friendly energy solutions “Made in Germany” worldwide.

This business trip is part of the German Energy Solutions Initiative support program and is carried out by the German-Hellenic Chamber of Industry in Commerce (AHK Greece).

Further information can be found at: www.german-energy-solutions.de/en

1.2 German-Hellenic Chamber of Industry and Commerce

For more than 102 years, the German-Hellenic Chamber of Industry and Commerce (AHK Greece) has been a trusted partner in fostering economic cooperation between Germany, Greece and Cyprus. As part of the global network of German Chambers of Commerce Abroad (AHKs), the Chamber serves as a gateway for companies seeking new business opportunities, strategic partnerships, and market expansion across the region.

With over 880 member companies from Germany, Greece, and Cyprus and offices in both Athens and Thessaloniki, AHK Greece provides a comprehensive platform for business networking and international cooperation. Through its presence and extensive network in Cyprus, the Chamber actively connects Cypriot organisations and enterprises with innovative German companies and technologies.

Our services include:

- Organization of business delegations, conferences, networking events, and tailored B2B meetings
- Market entry support and business development services
- Export promotion and internationalization assistance
- Identification of potential business partners and investment opportunities
- Technology and know-how transfer between Germany, Greece, and Cyprus

- Representation of leading German trade fairs and exhibitions

As the official representative of German business interests in Greece and Cyprus, AHK Greece has extensive experience in designing and implementing high-level business events and match-making activities. In cooperation with German federal ministries, industry associations, and technology providers, the Chamber regularly organizes sector-focused business delegations and innovation forums, creating valuable opportunities for local companies to engage with German decision-makers and solution providers.

By participating in our events and B2B meetings, Cypriot companies gain direct access to carefully selected German enterprises, innovative technologies, and potential cooperation partners. Whether exploring new business opportunities, identifying technology solutions, or establishing long-term partnerships, our events provide an efficient and professional platform for expanding your network and strengthening your international business activities.

2 Participant Profiles

BATTR ENERGY AG

BATTR Energy develops solutions in the field of stationary battery storage systems for commercial and industrial applications, energy suppliers and operators of renewable energy facilities. The company supports its customers in using energy more efficiently, increasing self-consumption, reducing peak loads and integrating renewable energy more effectively into existing energy infrastructures. Its portfolio includes battery storage systems as well as energy-related solutions for various applications – ranging from commercial and industrial sites to projects aimed at grid stabilization and increasing the flexibility of the power supply. With its practical storage solutions, BATTR Energy makes an important contribution to the development of a stable, sustainable and future-proof energy infrastructure.

BATTR

Further information: <https://battr-energy.de/>

Company representative:

Jens Häberle – Management and Executive Board

j.haeberle@battr-energy.de

POWER CONSULT KEHRER GMBH

Power Consult Kehrler advises energy suppliers, grid operators and companies on the development of future-proof energy infrastructures. Its main areas of expertise include energy management, smart metering, smart grids, grid control and storage technologies. With in-depth expertise in regulatory frameworks and innovative energy solutions, the company supports the successful integration of renewable energy and the transformation towards sustainable energy systems.

Further information:

<https://www.power-consult-kehrer.eu/>

Company representative:

Kathrin Kehrler-Billhardt – Shareholder

k.kehrer-billhardt@power-consult-kehrer.de



SMARTLAB INNOVATIONSGESELLSCHAFT GMBH

SMARTLAB Innovationsgesellschaft GmbH develops innovative IT and platform solutions for the operation, networking and billing of charging infrastructure. With its established brands across Europe – ladenetz.de, ladebusiness® and e-clearing.net – the company supports energy suppliers, CPOs and mobility providers in the successful implementation of modern e-mobility concepts. In doing so, SMART/LAB makes an important contribution to the expansion of intelligent and future-proof energy and mobility infrastructures.

Further information: <https://smartlab.de/>

Company representative:

Leonardo Ranck Zingano – R&D Project Engineer
leonardo.zingano@smartlab.de

The logo for SMARTLAB, featuring the word "SMART" in a bold, sans-serif font, followed by a large, stylized "I" that acts as a separator, and then the word "LAB" in the same bold, sans-serif font.

ELTEC SOLAR GMBH

ELTEC Solar GmbH develops and implements photovoltaic and integrated energy solutions for commercial and industrial applications. Being part of the business group ELTEC Green Energy, the company offers turnkey systems comprising PV, battery storage systems (BESS), transformers, switchgear, inverters and charging infrastructure – from planning through to grid connection.

Further information: www.eltec-green.com

Company representative:

Björn Heidrich – Owner
bjoern.heidrich@eltec-green.com

The logo for ELTEC GREEN ENERGY, featuring the word "ELTEC" in a large, bold, green, sans-serif font, with the words "GREEN ENERGY" in a smaller, bold, black, sans-serif font directly below it.

KOSTAL SOLAR ELECTRIC GMBH

KOSTAL Solar Electric is an internationally established provider of inverter, storage and energy management solutions for photovoltaic systems. With innovative technologies for the intelligent management of energy flows as well as the integration of battery storage systems and e-mobility, the company supports the development of a sustainable, resilient and climate-friendly energy infrastructure.

Further information:

<https://www.kostal-solar-electric.com/>

Company representative:

Lars Brinkmeyer – International Sales Director
l.brinkmeyer@kostal.com

The logo for KOSTAL, featuring the word "KOSTAL" in a large, bold, blue, sans-serif font with a thick outline.

3 Agenda

EXECUTIVE BUSINESS ROUNDTABLE – TUESDAY, 13. OCTOBER 2026 VENUE: CYPRUS EMPLOYERS AND INDUSTRIALISTS FEDERATION (OEB), NICOSIA

09:30 – 10:00	Registration
10:00 – 10:10	Welcome and introduction to the day's programme
10:10 – 10:25	Introductions
10:25 – 12:00	Suggestion: What technologies and partnerships will Cyprus need over the next five years to successfully expand its storage capacity, grid integration and charging infrastructure? <i>Note: Discussion in accordance with the Chatham House Rules</i>
12:00 – 13:30	Networking-Lunch / initial one-on-one meetings

INDIVIDUAL B2B-MEETINGS – TUESDAY, 13 OCTOBER 2026

13:30 – 17:00	Individually arranged meetings
17:00 – 18:00	Short debriefing and follow-up planning for the B2B meetings

BUSINESS BREAKFAST: PITCH AND NETWORKING EVENT WITH CYPRIOT MARKET PLAYERS – WEDNESDAY, 14 OCTOBER 2026 VENUE: CYPRUS CHAMBER OF COMMERCE AND INDUSTRY (CCCI), NICOSIA

10:00 – 10:30	Registration and Welcome Coffee
10:30 – 10:40	Welcome address
10:40 – 10:50	(Market Insight) Cyprus's energy infrastructure in 2030 – Where are the specific investment needs?
10:50 – 11:00	From Solar Expansion to Energy Storage: The Next Phase of Cyprus' Energy Transition
11:00 – 11:30	Pitches by German companies 1. Jens Häberle, CEO, BATTR Energy 2. Kathrin Kehrer-Billhardt, Owner / CEO, Power Consult Kehrer 3. Leonardo Ranck Zingano, Project Engineer R&D, smartlab 4. Lars Brinkmeyer, Intern. Sales Director, KOSTAL SOLAR Electric 5. Björn Heidrich, Managing Partner, ELTEC Solar
11:30 – 12:00	Panel discussion and networking session: From concept to pilot phase: How German and Cypriot companies can develop energy projects that are viable for funding
12:00 – 13:00	Flying buffet & Business Lunch

SITE VISIT & INDIVIDUAL B2B-MEETINGS – THURSDAY, 15 OKTOBER 2026

09:00 – 09:30	Briefing und Transfer to the site visit
09:30 – 11:30	Site Visit
11:30 – 12:30	Lunch break / Transfer

12:30 – 16:30	Optional supplementary B2B or in-depth sessions
16:30 – 17:00	Daily debriefing: insights from the site visit and discussion sessions

INDIVIDUAL B2B MEETINGS & CONCLUSION – FRIDAY, 16 OCTOBER 2026

09:00 – 12:00	Individually arranged meetings
ab 12:00	Closing meetings and individual departures

4 Adresses & Contacts

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